

KMF Advanced Solutions scores another win

KMF (Precision Sheet Metal)'s investment in its SC21 Silver-approved Advanced Solutions division has scored further success with an existing aerospace customer.

The Newcastle under Lyme firm (01782 569 060) has won a contract to manufacture components and assemblies for use in premium seating solutions for some of the world's leading airlines, following an order from

Contour Aerospace (part of Zodiac Aerospace).

This latest win was built on a strong working relationship, explains Lyndon Royall, business development manager, Advanced Solutions. "With Contour, we started by manufacturing relatively simple piece parts, but, as part of the KMF/Contour strategy over the past six months, we have seen a rationalisation of these parts and a move to supply higher level

components and assemblies."

KMF's Advanced Solutions is playing a significant role in growing KMF's turnover, which last year topped £30 million. The ability to service niche markets and customers in the demanding areas of aerospace, medical, and defence through this dedicated manufacturing facility is also freeing up space within the company's original manufacturing site where investment continues.